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PROFESSIONAL POSITIONS

2002 -	Executive Director, Friends of Libraries U.S.A.
1995 - 2002	Director of Libraries, Norfolk Public Library, Norfolk, VA.
1993 - 1995	Director, Ames Public Library, Ames, IA.
1985 - 1993	Director, Ilsley Public Library, Middlebury, VT.
1981 - 1985	Director, North Hampton Public Library, North Hampton, NH.

EDUCATION

1979 -	Bachelor of Arts, English, Colorado State University, Ft. Collins, CO.
1981 -	Master of Arts, Library Science, Northern Illinois University, DeKalb, IL.
1996 -	Senior Executive Institute, Darden School of Business, Univ. of Virginia

PROFESSIONAL AFFILIATIONS

American Library Association, 1980 - present.

- * Public Awareness Committee, 2002-2006 (Chair 2004-2006).
- * Executive Board Member, 1997-2001.
- * Councilor at Large, 1995-1999.
- * Special ALA Presidential Committee on Public Awareness, 1994-1996.
- * Office of Library Outreach Services Advisory Committee, 1993-1994.
- * Planning and Budget Assembly, 1991.
- * Membership Promotion Task Force, 1989-1991.

Virginia Library Association, 1995 - 2002.

- * Federal Legislation Coordinator, 1998-1999.

Iowa Library Association, 1993-1995.

- * Chair, Library Administration and Management Association Forum, 1994.
- * Central Iowa Regional Library Advisory Board, 1994-1995
- * State Library of Iowa Unified Planning Team, 1994-1995.

New England Library Association, 1987-1993.

- * Secretary, 1992.

Vermont Library Association, 1985-1993.

- * Treasurer, 1987.

Bibliographic Center for Research, Aurora, Colorado, Board of Trustees, 1994-1995.

Research Publications, Inc. Product Development Advisory Committee, 1993-1994.

Reed Resume

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CONSULTING SERVICES

Over 200 presentations and workshops across the United States and internationally for Librarians, Friends, and Trustees in such areas as library management, marketing, public relations, development, advocacy, fundraising, volunteer recruitment and management, and developing effective library support groups.

PUBLICATIONS

101+ Great Ideas for Libraries Neal-Schuman, 2004.

"Assessing a Library's Importance . . . By the Numbers?" Catholic Library World, November/December, 1987. pp. 128-131.

"Breaking Through: Successful Reference Mediation for Non-traditional Library Users." The Reference Librarian, 1992, no. 37. pp. 109-116.

Getting Grants in Your Community FOLUSA, 2005.

"Hamlet and Home Alone: Video Collections in the Public Library." The Acquisitions Librarian, 1994, no. 11. pp.37+.

Creating the Future: Essays on the Future of Librarianship in an Age of Great Change. (editor), McFarland & Co., Inc. 1996.

Journal of Library Administration, Editorial Board, 1999 – 2003.

Library Volunteers: Worth the Effort! McFarland & Co., 1994.

Saving Your Library: A Guide to Getting, Using and Keeping the Power You Need. McFarland & Co., 1992.

Making the Case for Your Library Neal-Schuman, 2001

Making Our Voices Heard: Citizens Speak Out for Libraries FOLUSA, 2004.

"Norfolk Architect Becomes Volunteer Extraordinaire," American Libraries, April, 2002.

"Power and Influence: You Can Make a Difference!" Against the Grain. January, 1999.

"Promises to Keep," Texas Library Journal, Winter, 2000.

Speaking Out! Voices in Celebration of Intellectual Freedom. (Co-editor with Ann Symons) ALA Editions, 1999.

Small Libraries: A Handbook for Successful Management. McFarland & Co., 1991. 2nd edition, 2002.

"Taking it on the Road," ALA Publications, Chapter Relations Committee, 1995.

AWARDS and RECOGNITION

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|------------|-----------------------------------------------------------------------------------------------|
| 1997 | Special recognition for service and support from Tidewater Area Minority Librarians' Network. |
| 1997-pres. | Who's Who of American Women |
| 1999-pres. | Who's Who in America |
| 2000 | Herbert and Virginia White Award for Promotion of Libraries and Librarianship (ALA) |

COMMUNITY AFFILIATIONS

Sheldon Art and History Museum, Middlebury, Vermont, Board of Directors, 1988-1993.

United Way of Story County, Ames, Iowa, Board Member, 1994-1995.

United Way of Norfolk, Virginia, Cabinet Member, 1996-1997 (Chair, City Campaign, 1997).